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Insurance Systems & Rating Engine Software

NEWS RELEASE

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TOWERGATE EXTENDS PARTNERSHIP WITH RDT TO UNDERPIN GROWTH PLANS

Insurance giant Towergate, Europe's largest independently owned insurance intermediary offering over 200 insurance products across its 100 UK offices, announces its plans to further extend its investment in Landscape, RDT's flagship packaged insurance application, to support its growth goals.

Towergate implemented Landscape as its strategic underwriting platform of choice, across its household portfolio, including high-net-worth, in 2008 and realised immediate benefits. Towergate consequently enjoys improved speed to market and low cost of entry with no reliance on external parties for changes to rates and product rules. The flexible architecture of Landscape enables re-use of application components via web services and integrated support is provided for additional channels of business such as, Web, EDI and Bordereaux. On the back of this success Towergate has extended the footprint of Landscape into its Let properties business line and now plans to roll the platform out across further business portfolios.

Landscape brings increased business efficiency and flexibility of operational processes to Towergate. Streamlining the IT infrastructure across personal lines with Landscape will support the company growing market share with the ability to harness further competitive advantage.

Mike Newman, Chief Information Officer, Towergate comments: "We chose RDT's Landscape solution because we were impressed by the flexible nature of the system. We have replaced four existing underwriting platforms in two of our underwriting businesses with Landscape, reducing our operational support costs significantly going forward. The entire implementation, which might have been daunting, was seamless. At the same time, Landscape gives us a scalable architecture, whilst its intuitive interface means minimal training is required for new starters. The combination of all of these factors make a compelling business case for the extended adoption of the system which will help to power Towergate towards its business growth goals."

RDT Chief Executive Mark Bates said: "We understand the risk downtime represents to insurers and the related concerns when considering implementing new technology and applications. We are proud to have a reputation for delivering seamless integration on time, every time, with no perceived disruption to business operations internally or externally. We



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Towergate Extends

Partnership with RDT Continued/...

are delighted to be extending our relationship with Towergate and look forward to continuing to support the business in its strategic growth goals."

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Editor's Notes

About RDT

Founded in 1991, RDT has a wealth of experience in developing automated administration solutions for the insurance market, commencing with a Unix-based general insurance system for a Lloyd's motor syndicate followed by the first UK on-line website with real time credit card transactions in 1995. RDT's core insurance administration solution is now based on the Microsoft platform and has evolved in line with the dynamics of the insurance market. It is branded Landscape.

Developed on the .NET platform, Landscape is a complete end to end insurance administration system which automates back office administrative processes, reducing customer service turnaround time and supporting all business operations from product rating and design, through to policy issuance, claims handling, channel management and billing. Complete support for full cycle EDI and bordereaux import/export are also available. The solution supports both personal and commercial lines of business and is able to support trade in multi-jurisdictions. With its Landscape suite of products RDT is well placed to meet the needs of innovative insurance carriers looking for a variety of electronic placement methods and a desire to utilise the Internet to full advantage. RDT works with a range of leading insurers including ARB (Ireland), Carraig Insurance (Gibraltar), Eldon Insurance, Ensign, Equity Insurance Group, KGM, Highway, Markerstudy, Provident Insurance, Sterling Insurance, Towergate Insurance Group.

www.rdt.co.uk

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