

RDT and ARB Partnership Delivers Resounding Success

Since partnering with RDT, the market leading supplier of packaged insurance systems and rating engine software, ARB Underwriting Limited (ARB) has grown exponentially.

In 2006, ARB, one of Ireland's largest wholesale underwriters, implemented Landscape, RDT's policy and claims administration system, to support full cycle policy trading and improve customer turn-around time. The company had stretching growth goals and needed a scalable, configurable solution which would help the business to reach its targets. Landscape is a functionally rich, user friendly system which streamlines business processes and gives organisations the flexibility to support growth and change.

ARB and RDT agreed a phased implementation plan by line of business. This approach delivered a seamless and transparent transition from the legacy platform to Landscape. The first line of business to go live was travel. ARB's full suite of personal and commercial lines products was subsequently migrated. The company also launched new products for the motor and commercial sectors.

ARB's insurance products can be quickly configured and deployed due to Landscape's highly flexible rating engine. The company is gaining competitive advantage with its ability to bring new products to market swiftly. ARB now has over 400 travel brokers able to log on via Landscape Web Services and purchase insurance in real time. All data is automatically integrated into the Landscape back office system, eliminating laborious re-keying of information and reducing the risk of inaccuracies. ARB employees are freed up to concentrate on revenue generating activities and customers have an efficient, effective service experience.

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RDT and ARB Partnership Delivers Resounding Success Continued/...

Landscape also delivers the following benefits to the business:

- Full accounting functions;
- Workflow events and business documents;
- Broker administration;
- Full policy production and administration;
- Claims handling;
- Business intelligence;
- Full cycle EDI.

Cathal O'Brien, Group Managing Director, ARB comments:

"RDT's commitment to the Microsoft platform means that ARB has access to all the latest technological developments. For our staff, the system requires minimal training and is easy to use and interrogate. RDT's enthusiasm for innovation has seen the team build new functionality to support our business needs. Our partnership with RDT continues to be a resounding success."

Mark Bates, CEO, RDT comments:

"ARB is an entrepreneurial company and wants to move swiftly when it spots market opportunities. Landscape is an ideal solution for ARB because it can be configured to meet specific business needs and by design supports all routes to market. We look forward to supporting ARB with its continued growth and business success."

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Notes to Editors:
ARB Underwriting Ltd

At ARB we pride ourselves at being an exciting and innovative Company. Based in Dublin, we operate several long term contracts with major Insurers throughout Europe. This enables us to offer a broad range of risk solutions from alternative markets. Our team is made up of experienced insurance personnel whose aim is to offer a continuously improving service level and quality in Underwriting.

Our Vision is to surpass the demand of our clients in both quality of service and range of products.

Founded as a limited company in 1991, ARB Underwriting Ltd has become a leading Wholesale Insurance Underwriter in Ireland.

We trade solely with insurance brokers throughout Ireland. Our principal business activities are Motor, Home, Commercial and Travel Insurance underwritten by Lloyd's and rated Insurers. We also offer brokers access to Personal Accident & Sickness policies and Events Liability cover.

In 2011 The IFG Group plc (IFG) acquired a majority shareholding in ARB Underwriting Ltd and AR Brassington & Co. Ltd. IFG Group plc is a leading provider of financial services in Ireland with a significant international reach and a market capitalisation of circa €200m.

This development will provide the platform for ARB Underwriting Ltd to strengthen and expand the range of products that it provides to its brokers.

RDT

RDT is the market leading supplier of packaged insurance systems and rating engine software with a strong reputation for delivering on time and on budget.

Founded in 1991, the company has a wealth of experience in delivering solutions for the insurance market with its flagship packaged application **Landscape**.

Landscape is a functionally rich, user-friendly solution which gives customers the ability to support growth and change, the speed to accelerate products to markets and the power to deliver unparalleled business processing.

RDT understands the insurance industry is an increasingly dynamic environment, both within the enterprise, where business strategies shift, and outside the enterprise, where opportunities and threats constantly emerge. To be competitive IT must be simplified and business processes streamlined, liberating staff to focus on delivering excellent service.



RDT

Insurance Systems & Rating Engine Software

Renowned for innovation, RDT launched the industry's first website to allow real-time policy placement in 1995 and the first rating engine in the Cloud in February 2011. This latest landmark helps transform the way insurers harness technology on a demand-led basis.

RDT extended its global reach in 2010 when it opened its first office in Australia.

A large number of leading insurers including RBS, Towergate, Sterling, Direct Line, Provident, Canopus, Equity and Markerstudy are supported by Landscape.

www.rdt.co.uk