



NEWS RELEASE

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RDT celebrates 20th anniversary and reports 36 per cent growth

RDT, market leading supplier of packaged insurance systems and rating engine software, is delighted to report a 36 per cent year-on-year growth in turnover as it celebrates two decades of trading.

The growth reflects increasing demand for Landscape, RDT's functionally rich, user-friendly end-to-end packaged insurance administration solution. While other software providers have announced cuts in staff and the number of platforms they will support, RDT has increased its team by 30 per cent and has further expansion plans. The huge wealth of insurance market experience held by the RDT team is dedicated to supporting one platform common to all its customers – Landscape.

The last twelve months have seen RDT add a number of new clients to its customer base, including Select from Direct Line. Existing customers strengthened their partnerships with the company by implementing Landscape across a number of business lines, specifically incorporating commercial. In the same period RDT became international, with South Australian insurer and motoring organization RAA choosing Landscape to support its insurance business. And, maintaining its focus on innovation, RDT launched the first rating engine in the Cloud.

July's Celent Report: Policy Administration Systems for General Insurers in Europe, gave RDT the highest possible rating for its "on time" and "on budget" delivery, with customers describing the company's approach as "down to earth" and "no-nonsense". The report also highlighted Landscape's robust nature and scalability.

Mark Bates, CEO, said: "For insurers to be competitive IT must be simplified and business processes streamlined, freeing up staff to concentrate on delivering exceptional service.

"Multiple platforms are a thing of the past; our customers benefit from a common platform which receives regular upgrades. Our modern, user-friendly interface means staff are effective in days, not weeks, product launch times are collapsed and business process

changes are effective in minutes rather than months. We have invested about 40 per cent of our product revenue in R&D in the last two years and we are committed to leading the way with intelligent innovation.”

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**Editors Notes:
About RDT**

RDT is the market leading supplier of packaged insurance systems and rating engine software with a strong reputation for delivering on time and on budget.

Founded in 1991, the company has a wealth of experience in delivering solutions for the insurance market with its flagship packaged application **Landscape**.

Landscape is a functionally rich, user-friendly solution which gives customers the ability to support growth and change, the speed to accelerate products to markets and the power to deliver unparalleled business processing.

RDT understands the insurance industry is an increasingly dynamic environment, both within the enterprise, where business strategies shift, and outside the enterprise, where opportunities and threats constantly emerge. To be competitive IT must be simplified and business processes streamlined, liberating staff to focus on delivering excellent service.

Renowned for innovation, RDT launched the industry’s first website to allow real-time policy placement in 1995 and the first rating engine in the Cloud in February 2011. This latest landmark helps transform the way insurers harness technology on a demand-led basis.

RDT extended its global reach in 2010 when it opened its first office in Australia.

A large number of leading insurers including RBS, Towergate, Sterling, Direct Line, Provident, Canopus, Equity and Markerstudy are supported by Landscape.

www.rdt.co.uk

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