



RDT's Landscape.NET Aids KennCo Underwriting To Make Waves in Ireland and Enjoys Record Implementation Time

RDT and KennCo Underwriting Ltd today announce a new partnership of RDT's core insurance administration system, Landscape.NET. Developed on the Microsoft.NET platform, Landscape.NET (Landscape) is set to automate all of KennCo's back office administrative processes. Full implementation of Landscape was completed in a record time of six weeks allowing KennCo to start enjoying the benefits with minimal disruption.

KennCo Underwriting was formed in 2008 as a broker's only underwriting agency, acting on behalf of top rated European insurers within Ireland. Due to the nature of its business it was essential that KennCo had an administrative system that would give them the ability to not only underwrite policies but also build, ensure policy fulfillment and handle claims. It was crucial that the company implemented a solution that allowed it to work on the same lines as an Insurer as well enabling it to compete with the big underwriters that already existed with Ireland.

Landscape's administrative abilities have ensured that productivity is at an optimum, benefiting KennCo staff, brokers, insurers and third party repair suppliers alike. RDT has made it possible for KennCo's preferred windscreen repair company to access specific areas of Landscape to speed up the repair process, and the claims cycle, ensuring the highest level of customer service.

Landscape has also made it possible for KennCo's broker's to access the solution via web, to load client details, eliminating miscommunication and saving time for KennCo staff.

One of the core benefits of the Landscape implementation highlighted by KennCo was its ability to effectively and quickly create user friendly reports for its insurance partners in each individual company's preferred formats. This is proving to be invaluable at month end as it eliminates the need for the laborious tasks of exporting reports and reformatting.

Mark Bates, Chief Executive of RDT stated that 'Working with a start-up company is always an exciting challenge for RDT. KennCo provided us with unique some challenges including being live within six weeks. Both teams worked collaboratively to

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ensure that this quick turn around was met on time. RDT looks forward to working further to developing its relationship with KennCo over the coming months.

John Kennedy, Managing Director for KennCo stated:

'It is essential that we have a back office system in place that can adapt and grow with our company. We look forward to working with RDT to develop our EDI capacity further, as well as progressing with Kenco's plans to develop household insurance. I am certain that Landscape is a solution which will remain a crucial part of KennCo for the foreseeable future.'

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Notes to Editors:

KennCo Underwriting Ltd

KennCo Underwriting Ltd was formed in 2008 and is a dedicated, Broker only Underwriting Agency, acting as a product producer on behalf of top rated European based insurers.

KennCo performs all of the duties of an insurer, from underwriting, pricing, distribution, branding, broker agreements/schemes, accounts reconciliation to full claims handling and settlement. In order to perform these duties to the satisfaction of the major insurers we represent, KennCo employs only top quality staff with insurer experience.

Our goal is to provide Ireland's Insurance Broker market with a superior service on relevant and niche products, from standard car insurance or home insurance, to non-standard, more specialised risks. You will be dealing with experienced decision makers by phone, fax or e-mail who will take the time to listen to you and your customers' needs and react accordingly at all times. We will endeavour to make business as easy as possible for you.

As an Underwriting Agency, our security rating is vested in the insurers we contract with and represent in Ireland, so there can be no financial worries for our brokers or our customers.

RDT

Founded in 1992, RDT has a wealth of experience in developing new automated administration solutions for the insurance market, commencing with a Unix-based general insurance system for a Lloyd's motor syndicate followed by the first UK on-line website with real time credit card transactions in 1995. RDT's core insurance administration solution has since evolved in line with the dynamics of the insurance market and is now branded Landscape.

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Developed on the .NET platform, Landscape is a complete end to end insurance administration system which automates back office administrative processes, reducing customer service turnaround time and supporting all business operations from product design, rating, through to policy issue, claims and billing. Complete support for full cycle EDI and bordereaux import/export are also available. The solution supports both personal and commercial lines of business and is able to accommodate multiple currencies. With its Landscape suite of products RDT is well placed to meet the needs of innovative insurance carriers looking for a variety of electronic placement methods and a desire to utilise the Internet to full advantage. RDT works with a range of leading insurers including Carraig, Equity, Highway, KGM, Provident, Sterling and Towergate.

www.rdt.co.uk